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Mr. Fred Scheriff First Professionals Insurance Company 600 North Pine Island Road, Suite 250 Plantation, FL 33324

RE: Vargas v. Rafael Aponte-Lopez, M.D.

Dear Mr. Scheriff:

Now that the <u>Vargas</u> trial has ended, I wanted to thank you for allowing me to work with Nick Demelas and Russell Wills of Trial Consulting Services. Mr. Demelas, who was with our team for the entire trial, never said "no" and worked late into the evenings and on weekends to help coordinate and plan our presentation.

Their assistance proved invaluable in helping us show the jury how radiologists interpret "the shadows" on radiology studies. As you know, I always use graphics, but this was my first time using "high tech" in the courtroom. Mr. Demelas made it easy. He and Mr. Wills were able to work with me and my staff, Dr. Aponte, and our experts in helping plan and refine the presentation from day to day. They even prepared exhibits from the records "on the fly" in the courtroom. This gave us a great deal of flexibility. While I did not get to give a closing argument, I was able to plan the "timeline" of documents and refine it throughout the trial as things changed.

Mr. Demelas helped simplify a complex subject, gave me quick access to voluminous records, and helped keep the jury awake. I did not have to worry about technical problems. He was ready. I am a "believer," and I look forward to working with them again in future cases.

Sincerely

For the Firm

BHD:na

cc: Ms. Beth Rominger

Trial Consulting Services