



March 24, 2015

To Whom It May Concern:

I am the Senior Vice President, General Counsel of PODS Enterprises, LLC which operates a national portable moving and storage business. Recently, our company successfully defended its valuable federal trademark rights in the famous PODS trademark against a much larger competitor who was infringing the PODS marks. In September 2014, PODS obtained a \$60.7 million verdict against the infringer after a two week jury trial and 3 days of jury deliberation in the U.S. District Court in Tampa, Florida.

At the recommendation of PODS' trial counsel, PODS engaged Trial Consulting Services ("TCS") to manage the audio and video services at trial for PODS. TCS also developed, with input from our trial counsel, various graphic demonstrative exhibits for PODS. Michael Boucher led the TCS team.

Michael and all members of his group were consummate professionals for the entire engagement. They were consistently responsive to the high pressure demands that exist at trial which were exacerbated by the tight timetables imposed by the court. Each person on the TCS team who appeared in court to operate the technical equipment for PODS exhibited, in my view, personal traits that reflected positively on PODS in the eyes of the jury and the judge. The TCS team members worked seamlessly with our trial counsel in choreographing the story and executing the construction of the evidentiary record in support of the PODS claims. The TCS services were also provided at very competitive prices.

PODS would unequivocally select TCS as its trial consultant for any high stakes future litigation. I highly recommend TCS to anyone in need of superior quality trial consulting services. I am happy to speak with anyone considering the engagement of TCS in more detail if that would be helpful.

Sincerely,

PODS Enterprises, LLC

By: _____

A handwritten signature in blue ink, appearing to read "Aaron B. Parker", written over a horizontal line.

Aaron B. Parker

Sr. Vice President, General Counsel